



Case History Wembley Point



Training and Motivation are the Essential Ingredients

Adsec Group Ltd were awarded the contract to supply manned guarding services to Wembley Point in September 2005.

The Client, Targetfollow PLC were experiencing problems with the previous contractor. Postal distribution issues, patrolling reports and consistency of staff were the main points of contention.

These problems were mainly due to the lack of proper training and supervision provided by the incumbent contractor. Staff were poorly trained and motivated. Staff brought in to cover for regular staff were also not given pre-assignment training in the complexities of the site they would be working on, this led to inconsistencies of service.

Since taking over the supply of manned guarding services we have ensured that the provision of comprehensive training and supervision is maintained at all times. We have installed an updated patrolling system that the client can access 24 hours a day to ensure that patrols are taking place at the correct times.

We have formulated assignment instructions with the clients input that cover every aspect of the service from patrolling through postal distribution and visitor ingress and egress.

Our dedication to service and eye for detail have resulted in the award of two more sites owned by Targetfollow PLC, both located in the Greater London area.

We also now provide key holding, rapid response and cleaning services to this most prestigious of clients as well as ancillary cover for Targetfollow's own staff during sickness and holidays.

We are proud to be one of Targetfollow's preferred suppliers of security and support services



TESTIMONIAL FROM TARGETFOLLOW PLC

Adsec Group Ltd have been providing security guarding, Front of house reception and special activities security at our 21 floor, multi tenanted building in Wembley for the last five years. It has been a pleasure to work with an ultimately professional and pro-active company for all my security requirements. I would most highly recommend their services to anyone needing any type of security guarding.

*Bill Gafner
Facilities Manager
Targetfollow Wembley Point*

Targetfollow is a leading commercial property investment and development company specialising in major opportunities in city centres. The company's development and investment portfolio has a value of £3 billion.

Founded in 1992, the company has grown by acquiring and upgrading its city centre buildings and with the help of affiliated companies RCP Parking and Targetspace, consistently adds value to their portfolio.

What sets Targetfollow apart from its competitors and makes it attractive to investors and tenants alike is its distinctive vision and its commitment to deliver added value.

Adsec Group Ltd provide 336 hours of manned guarding per week at their premises, Wembley Point, in Wembley, North London. We also provide patrolling, keyholding and cleaning services at other Targetfollow sites in the Greater London Area.

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