



Case History

Our soft services include everything from cleaning and security to reception and specialist bespoke services. We manage everything that takes the burden away from our clients and lets them focus on their core business

Combined Soft Services provide a One Stop Shop and Cost Savings

Adsec Group Ltd commenced services with Targetfollow to their flagship building Wembley Point in September 2005, since our inception the client has benefitted from a company that can provide a package of cleaning, security and soft services to their portfolio.

The Client, Targetfollow PLC were experiencing problems with the previous contractors. Postal distribution issues, patrolling reports and a range of cleaning issues pointed to a lack of consistency, with staff being the main bone of contention.

These problems were mainly due to the lack of proper training and supervision provided by the incumbent contractor/s. Staff were poorly trained and motivated. Staff brought in to cover for regular staff were also not given pre-assignment training in the complexities of the site they would be working on, this led to inconsistencies of service.

Our soft services are value-added services that are not necessarily core to our clients' businesses, but vital to the effective day-to-day operations. We provide a whole range of services from pest control and mailroom services to refuse collection and portering.

Our facilities management expertise means we can manage more services more efficiently, saving our clients money by managing all these services as a single provider.

Our clients know that they can rely on Adsec to provide everything from friendly and helpful personnel on switchboard to highly trained Front of House Receptionist and Security Personnel who can ensure their businesses comply with Government standards, and skilled housekeepers to make their workplaces sparkle and generate the best impression for visitors. Our dedication to service and eye for detail soon resulted in the award of two more sites owned by Targetfollow PLC, both located in the Greater London area, with the latter addition of property outside the M25.

We are proud to be Targetfollow's preferred supplier of soft services



TESTIMONIALS FROM TARGETFOLLOW PLC

" I would like to convey my sincerest appreciation for the outstanding actions of Adsec Group Ltd . Due in no small part to their professionalism and initiative in managing our properties. "

Simon Moxley, Facilities Manager

" It has been a pleasure to work with an ultimately professional and pro-active company for all my soft service requirements. I would most highly recommend their services . "

Bill Gafner, Facilities Manager

Targetfollow is a leading commercial property investment and development company specialising in major opportunities in city centres. The company 's development and investment portfolio has a value of £3 billion.

Founded in 1992, the company has grown by acquiring and upgrading its city centre buildings and with the help of affiliated companies RCP Parking and Targetspace, consistently adds value to their portfolio.

What sets Targetfollow apart from its competitors and makes it attractive to investors and tenants alike is its distinctive vision and its commitment to deliver added value.

Adsec Group Ltd provide soft services to Targetfollow PLC, across their portfolio of properties

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